

IDENTIFY

OVER **170,000** VENDORS DOING BUSINESS IN THE PUBLIC SECTOR

BENCHMARK

AWARDS FROM **200,000** AGENCY DECISION MAKERS

TRACK

95% OF GOVERNMENT SPENDING OVER THE PAST THREE YEARS

YOUR OBJECTIVE:

Where do you turn for intelligence on competitive vendors and teaming partners in the government market?

Which of your competitors and customers sell to the government? Who sells at the local, regional and national level? How do your bids stack up against the competition? Which of your competitor's contracts are close to expiration? Which contractors and customers should you be teaming with to pursue government opportunities?

To compete and win as a government vendor, you need to understand the competitive landscape in your region and across the country. Your competitors are building their sales strategies for the future right now. With the right insight into agency relationships, past bid results, and planholder lists for upcoming projects, you can gain the upper hand on your competition or identify your next profitable teaming partner.

OUR SOLUTION:

Use Vendor Center to strategically grow your government market

Winning government business requires more than responding to bids. To grow your business you have to know who your competing against, where the best markets are to grow and who are the best companies with which to partner.

With Vendor Center, the latest addition to the Onvia Platform, you have a solution to help you build your strategy for growth. It provides in-depth competitive and partner intelligence for your government contracting strategy.

[See How >](#)

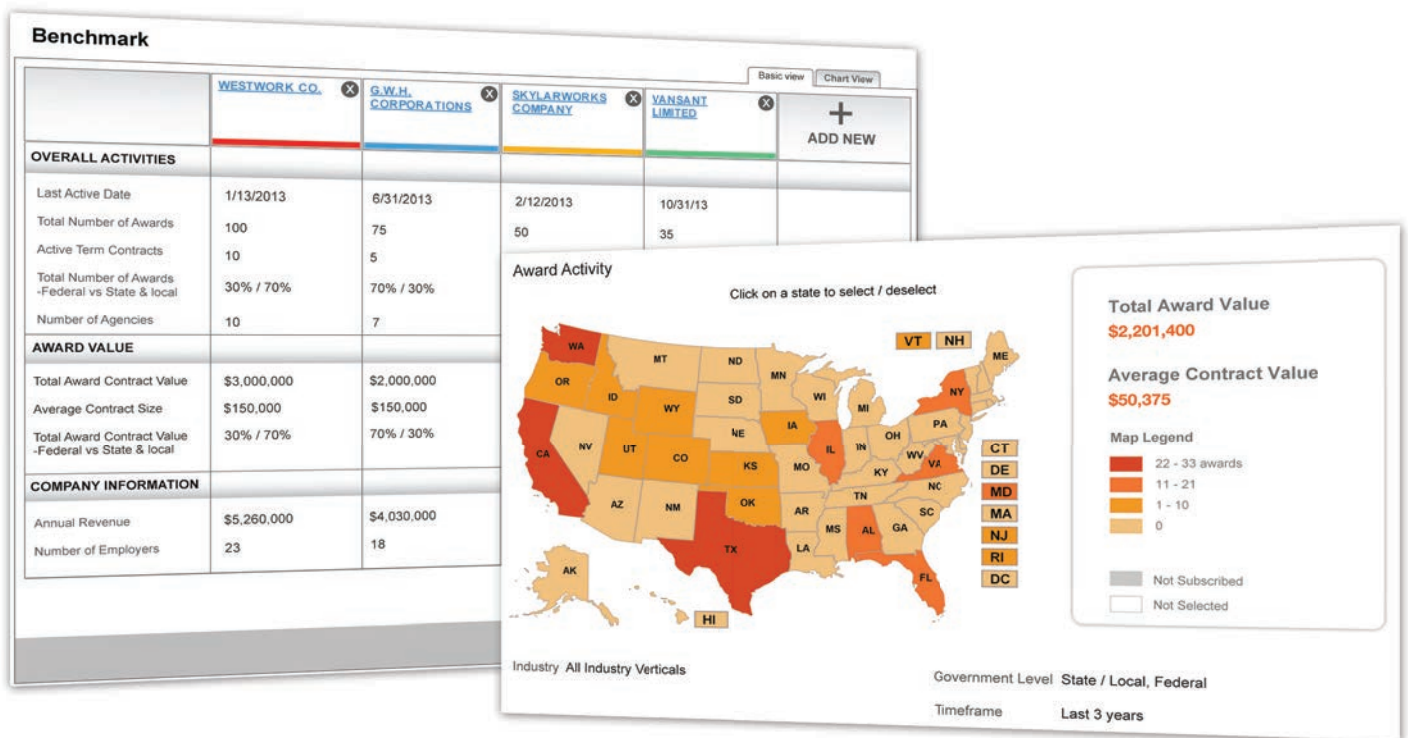
Identify Benchmark Track

OUR CAPABILITIES:

Vendor Center



IDENTIFY where and when your competitors and partners are winning awards so you can compete for new contracts.



BENCHMARK government award performance for companies, competitors, and channel partners.

TRACK ongoing award activity for your top competitors and partners.

Strategic insight into customers, competitors, and partners.

Contact us today! (800) 575.1736