

JUMP-START YOUR SEARCH FOR FUTURE PROJECTS

The Onvia Online Database's Spending Forecast Center connects you to agency spending plans and annual budgets, so you can identify upcoming opportunities and build decision-maker relationships years before RFPs are released.

Let us help you get the most out of this valuable tool. With our new **Spending Forecast Center Project Previews**, we'll get you started by providing you with a set of opportunities detailing the most important project-related information in an actionable, easy-to-read format.

With Spending Forecast Center Project Previews, we can help you...

- ▶ Pinpoint the projects that are most likely to go forward by understanding how they are prioritized and being funded
- ▶ Track projects from the early planning stages
- ▶ Identify the key decision makers, finance managers and influencers you should be talking to
- ▶ Gain visibility into the scheduling, status and estimated costs of each project

Once we've shown you the key items of project-related information to look for within the spending plans and budgets, you'll be ready to do the research yourself.

Don't have time to go through the thousands of agency spending documents? As an additional service, we can do the work for you and provide you with more Project Previews after you've received your initial set. That way, you can spend more time targeting the agencies whose future projects best match your company's expertise.

TO LEARN MORE, CALL US AT 800.331.2320

PROJECT PREVIEWS AT A GLANCE

Our coverage:

- ▶ All state agencies
- ▶ All agencies in cities and counties with populations of at least 4,000
- ▶ All school districts with enrollments of at least 1,000
- ▶ All special districts with budgets of at least \$5 million

Comprehensive, targeted Project Previews are customized by:

- ▶ Keyword
- ▶ Vertical
- ▶ Level of government (excluding Federal)
- ▶ Agency firmographics (expenditures, population, etc.)

Each opportunity contains the following details when made available by the agency:

- ▶ Project details information, including:
 - Description
 - Project number
 - Funding source
 - Anticipated budget amount
 - Anticipated timeline
 - Links to plan documents
- ▶ Agency information, including:
 - Agency name
 - Agency location
 - Agency firmographics
- ▶ Decision maker information:
 - Contact information, including title, department phone, and email address

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